

MCEC RFQ: PROTOTYPING AND MANUFACTURING SERVICES FOR THE MARYLAND ENERGY INNOVATION ACCELERATOR PROGRAM (MEIA)



Questions and Answers – December 18, 2025

1. Reference: RFQ Section 4

Question: What is the total budget for the RFQ?

Answer: We are estimating to initiate between 3 and 5 Task Orders per fiscal year. This translates to a total budget of between \$90,000 and \$150,000 per fiscal year.

2. Reference: RFQ Section 4

Question: What is the expected budget for each Task Order?

Answer: We are currently expecting approximately \$30,000 per Task Order.

3. Reference: RFQ Section 4

Question: Hourly rates have been limited to only four (4) labor categories. That does not cover our available services, so how will this be accommodated?

Answer: Offerors are encouraged to include any other labor category that they believe are necessary to provide their services.

4. Reference: RFQ Section 4.1.7

Question: Among the few categories under Manufacturing, 3.1.2, how many types of services minimum do you anticipate the Offeror to have to be qualified for selection?

Answer: There's no minimum number of categories that will qualify a vendor for selection. Offerors are encouraged to demonstrate their strengths in each category.

5. Reference: RFQ Section 3

Question: Can we also combine our services in Prototyping and in Manufacturing in the response?

Answer: Yes.

6. Reference: RFQ General

Question: Are there any specific requirements for vendors who have never responded to this type of procurement?

Answer: Vendors must be registered and in good standing with the State of Maryland in order to partner with MCEC.

7. Reference: RFQ Section 3.2

Question: Can you explain the purpose of the RFQ with respect to the contracting process?

Answer: Vendors who are prequalified under this RFQ will be awarded a Master Services Agreement (MSA), similar in structure to a federal Indefinite Delivery Indefinite Quantity (IDIQ) contract. For each specific project, MCEC will issue a Task Order Request for Proposals (TORFP) to request pricing proposals from prequalified vendors under MSA contract. A Task Order contract will then be awarded to the selected vendor.

8. Reference: RFQ Section 4.1

Question: The RFQ requires respondents to provide the names of employees that will be assigned to MCEC's account for this project. However, there's no specific scope of work under this solicitation. How do we determine what information to provide?

Answer: This RFQ is intended to pre-qualify vendors for a future scope of work that will be specified in a Task Order that will be executed under the Master Services Agreement (MSA). Accordingly, offerors should provide the names and roles of employees who would be assigned to MCEC's account for the portions of the RFQ scope to which they are responding. Offerors are not expected to identify staff for work areas they are not proposing and may note any RFQ elements they deem not applicable.

9. Reference: RFQ Section 4.2

Question: How does MCEC ensure that the project budget matches product needs.

Answer: Each Task Order will be specified based on the product needs specific to that TORFP with specified budget to ensure that the budget matches the needs.