

CONTINUING EDUCATION RESOURCES

Buying & Selling Property with Solar Systems – Never Lose a Sale with Solar!

Contact

Augie Conte

Augie.conte@repmcorp.com (609) 320-2849

Maryland Commercial Property - Assessed Clean Energy (MDPACE) Program

info@md-pace.com (301)-660-4718 www.md-pace.com

Maryland Clean Energy Center (MCEC)

info@mdcleanenergy.org (301) 314-6061 www.mdcleanenergy.org/finance/md-pace

Resources

MDPACE

https://md-pace.com/

MDPACE connects legislation partners counties and private capital providers to finance qualifying projects for commercial property owners, and to collect the repayment through annual or semi-annual surcharges on the property's tax bill.

MCEC

https://www.mdcleanenergy.org/

MCEC is a corporate instrumentality of the state with a statute-directed mission to advance clean energy and energy efficiency.

Clean Energy Advantage (CEA) Loan Program

https://cealoan.org

This program offers convenient & affordable financing for qualified home energy improvement projects in Maryland and Washington, D.C.

The Maryland Energy Administration (MEA)

https://energy.maryland.gov

MEA advises the governor and general assembly on all energy matters, promoting affordable, reliable and cleaner energy.

National Renewable Energy Laboratory (NREL)

https://www.nrel.gov/

NREL aims to advance renewable energy and energy efficiency science and technology.

U.S. Energy Information Administration (EIA)

https://www.eia.gov/

The EIA is an impartial database to inform the public and provide data for policymaking.

Solar Energy Industries Association (SEIA)

https://www.seia.org/

SEIA supports the U.S. energy goal to achieve 30% of electricity generation by 2030.

Fannie Mae

https://www.fanniemae.com/

Realtor database with goals towards sustainable homeownership through mortgage financing.

Fannie Mae's Selling Guide on Special Property Eligibility Considerations

https://cutt.ly/V2tTwc5

Energy Sage

https://energysage.com

Energy Sage provides transparent date and pricing from solar contractors.

Data

Sources of U.S. Electricity Generation, 2021 - https://www.eia.gov/energyexplained/electricity/electricity-in-the-us.php

Independent System Operator (ISO) Electricity Markets in the United States - https://www.ferc.gov/electric-power-markets

Total Power Plants in the United States, By State -

 $\frac{\text{https://www.eia.gov/electricity/data/browser/\#/topic/1?agg=2,0,1\&fuel=vvg\&geo=g\&sec=g\&freq=M\&start=2001}{01\&end=202209\&ctype=map\<ype=pin\&rtype=s\&maptype=0\&rse=0\&pin=}$

Maryland Energy Deregulation, by System Type - https://ambitpros.com/explore-ambit-energy/news-updates-expansion/ambit-energy-maryland/

Electricity generation from selected fuels (EIA, 2021a); and Renewable electricity generation from selected fuels (EIA, 2021a) - https://extension.umd.edu/resource/solar-panels-are-increasingly-common-sight-urban-and-rural-properties-across-maryland-eb-455

U.S. Electricity Generating Capacity Additions, 2022 – 2023 - https://www.powermag.com/solarstorage-will-lead-new-u-s-generation-

<u>capacity/#:~:text=The%20EIA%20in%20its%20December,power%20and%20energy%20storage%20projects</u>.

Maryland Annual Solar Installations, By Year - https://extension.umd.edu/resource/marylands-energy-market-state-consumes-more-energy-it-produces-fs-1188

Maryland Electricity Generation from Renewable Energy Sources -

https://extension.umd.edu/resource/marylands-energy-market-state-consumes-more-energy-it-produces-fs-1188
States Expanding Renewable and Clean Energy Standards - https://www.dsireinsight.com/blog/2020/9/25/states-expanding-renewable-and-clean-energy-standards

Average Retail Prices in the United States from 1998 to 2021, by Sector -

https://www.statista.com/statistics/200197/average-retail-price-of-electricity-in-the-us-by-sector-since-1998

Total Estimated Savings with Solar Installation - https://www.energysage.com/local-data/electricity-cost/md/

2019 Hottest Home Features - https://www.realtor.com/news/trends/top-15-home-features-to-boost-your-homes-value-and-sell-it-faster/

View a sample utility bill from BGE: https://www.bge.com/MyAccount/MyBillUsage/Pages/New-BGE-Bill-Look-Coming-Soon.aspx

Learn more about net metering and community solar:

https://www.solarunitedneighbors.org/maryland/learn-the-issues-in-maryland/net-metering-in-maryland/